

## Media Release

# Indigenous Procurement - Set for Success in East Arnhem Land

18 August 2015

IMMEDIATE RELEASE

As companies around Australia look for opportunities to deliver on Indigenous procurement policies, their sights will increasingly be drawn to the growing opportunities in Australia's top end.

East Arnhem Land, a Northern Territory region renowned for its natural beauty and strong Yolngu culture, is currently the site of two very interesting business trends. The first, a significant increase in construction related procurement funding. The second, a broad improvement in workforce skills that are tailored to meet growing industry needs.

"Over \$90 million has been dedicated to construction works following the damage caused by two recent cyclones in East Arnhem Land" said CEO of Developing East Arnhem Limited, Ms. Carley Scott. "This funding offers significant benefit to the local area, particularly where local companies and workers are engaged on the rebuild programs."

At a workshop in Nhulunbuy on Monday 17 August, Ms Scott presented to the local business community, advising them of the significant competitive advantage they can provide when partnering, or independently delivering on tender projects.

"Government Policies are focused on placing Indigenous businesses and workers at the front and centre of government procurement" said Ms. Scott. "The unique ability for East Arnhem enterprises to support Indigenous participation means that locals are ideally situated to apply for tenders, or deliver significant benefits as a partner to tendering groups."

"East Arnhem Land is home to a growing population of skilled Indigenous workers. Locally, a larger percentage of Indigenous workers are employed as Professionals and Labourers compared to the Northern Territory average." said CEO of Developing East Arnhem Limited, Ms. Carley Scott. "When viewing the local Indigenous workforce alongside the significant number of upcoming construction projects in the region, it is clear to see the opportunities for procurement success in East Arnhem Land."

The Profile.id product that provided these community insights forms part of the DEAL community and economic profile data that can be found at [www.developingeastarnhem.com.au](http://www.developingeastarnhem.com.au) from 28 August 2015.